



**Break free from one-directional
“show and tell” instruction to hands-on
“learning while doing” experiences.**

MEET SKILLABLE.

Skillable is the full-stack, adaptable virtual lab platform that takes your customers, partners and employees from “hoping they can” to “confidently proving they can.”

HOW WE HELP YOU.

We help organizations like yours incorporate immersive labs into training programs to accelerate software or platform adoption, validate skills development with built-in scoring technology, transform technical sales enablement and showcase your solution at events. Here are four primary customer use cases:

VALIDATED SKILLS DEVELOPMENT

Increase software adoption and usage by creating a skilling program that grows users into masters.

Build scored hands-on labs where your software is pre-configured to have your learners solve the types of challenges they will encounter on the job. When you provide learners with opportunities to “show” what they “know” by demonstrating their abilities in a safe and secure real-world environment, you can measure skill maturity and score their actions against real job tasks and outcomes while they learn and build confidence.

[Learn more at skillable.com/skills-development.](https://skillable.com/skills-development)

SALES ENABLEMENT

Achieve continuous sales readiness with scored, hands-on labs that are made to reuse and refine.

When your software changes, your sales team and partners need to know quickly what changed and why it matters. Augment your internal roadshows and webinars by creating hands-on labs that showcase your software enhancements while also equipping your technical sellers with the most current demo, every time. Our adaptable platform makes it easy update your labs so you don't have to start from scratch when your software or training needs change.

[Learn more at skillable.com/sales-enablement.](https://skillable.com/sales-enablement)

MARKETING AND EVENTS

Whether in-person, virtual or hybrid, interactive hands-on labs help your attendees walk away with tangible knowledge.

Differentiate your company and build immediate product excitement by showcasing your product live or providing your prospects the opportunity to experience it for themselves. You can evolve beyond “show and tell” PowerPoint sessions and glitchy simulations to interactive, hands-on sessions where our infrastructure supports thousands of your attendees during marketing activities, events and conferences.

[Learn more at skillable.com/marketing-and-events.](https://skillable.com/marketing-and-events)

CUSTOMER SUPPORT

Close support tickets faster with labs that mirror your software versions and custom implementations.

When issues arise, seconds feel like hours and tempers can flare. When you equip your customer support teams with our quick-to-launch labs, they can remain on the phone with users as they troubleshoot to increase first-pass resolution rates, answer time-sensitive emails faster or easily transfer and escalate customer-specific labs to next tier support. Decrease your overall resolution time, improve customer satisfaction and halt issues from damaging your credibility.

[Learn more at skillable.com/your-customer-support.](https://skillable.com/your-customer-support)

WORK WITH THE VIRTUAL LAB LEADER.

Leading technology and training companies rely on Skillable's [full-stack platform](https://skillable.com) to help rapidly upskill their customers, partners and employees through immersive, hands-on learning.



To learn more or to request a free demo, contact us at sales@skillable.com.